



0664MH-35583

1/14

FIG. 1

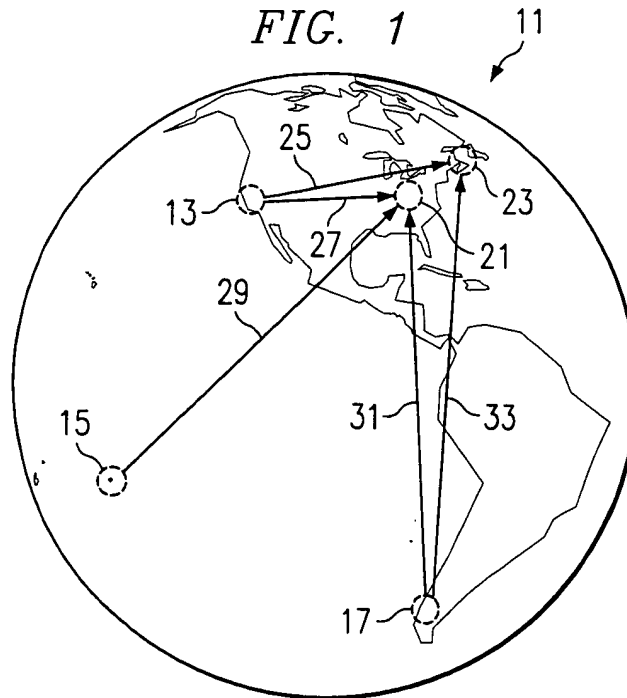
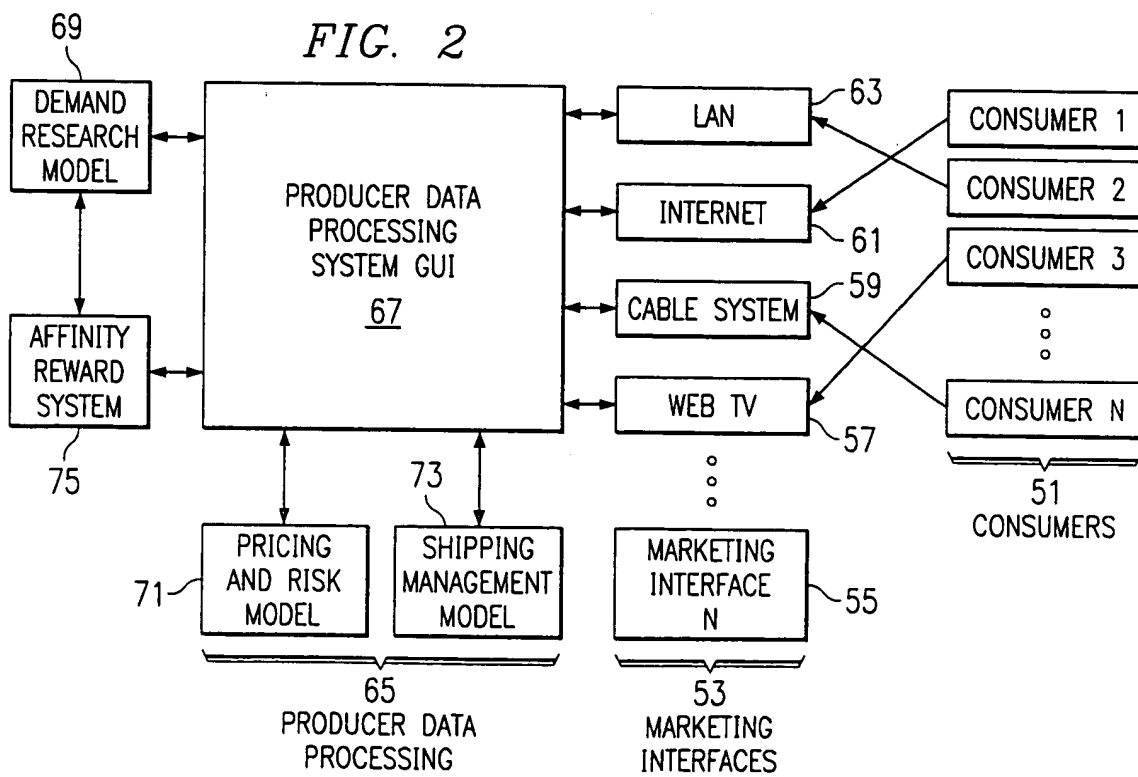


FIG. 2



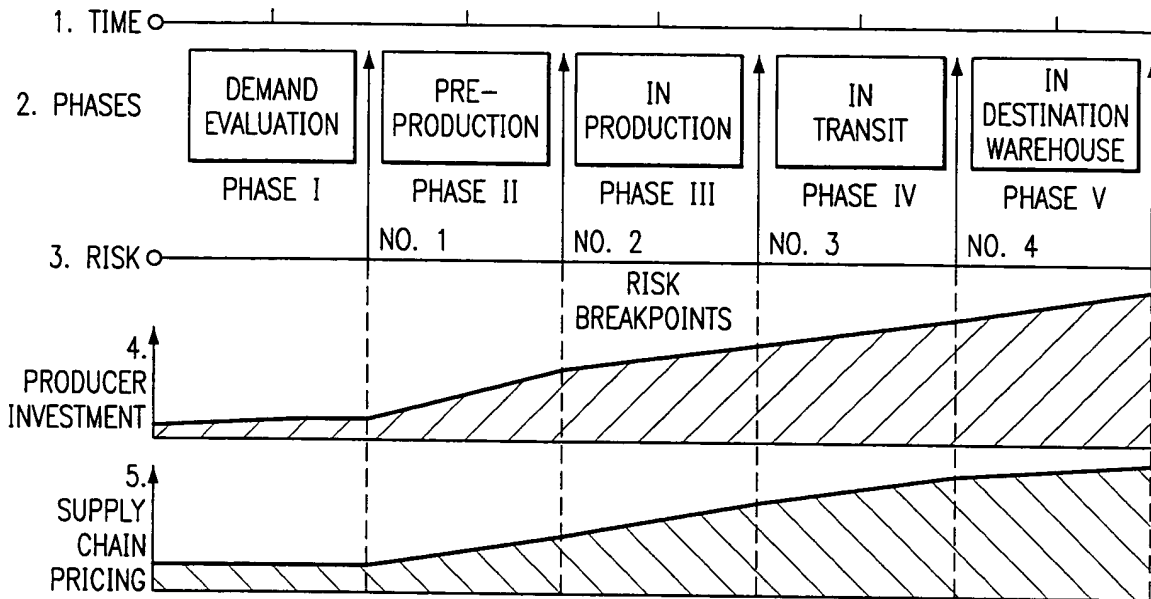


FIG. 3A

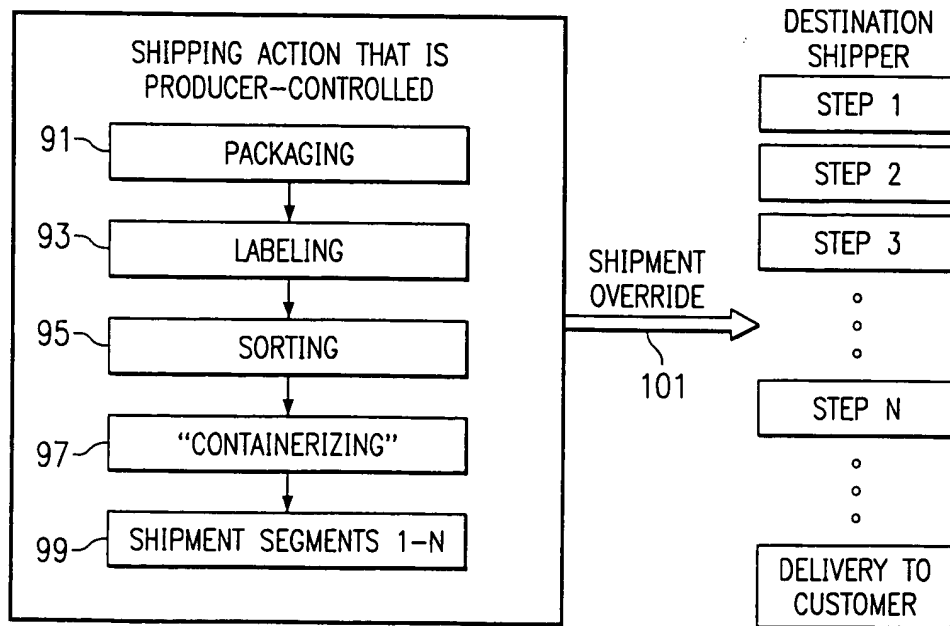


FIG. 6

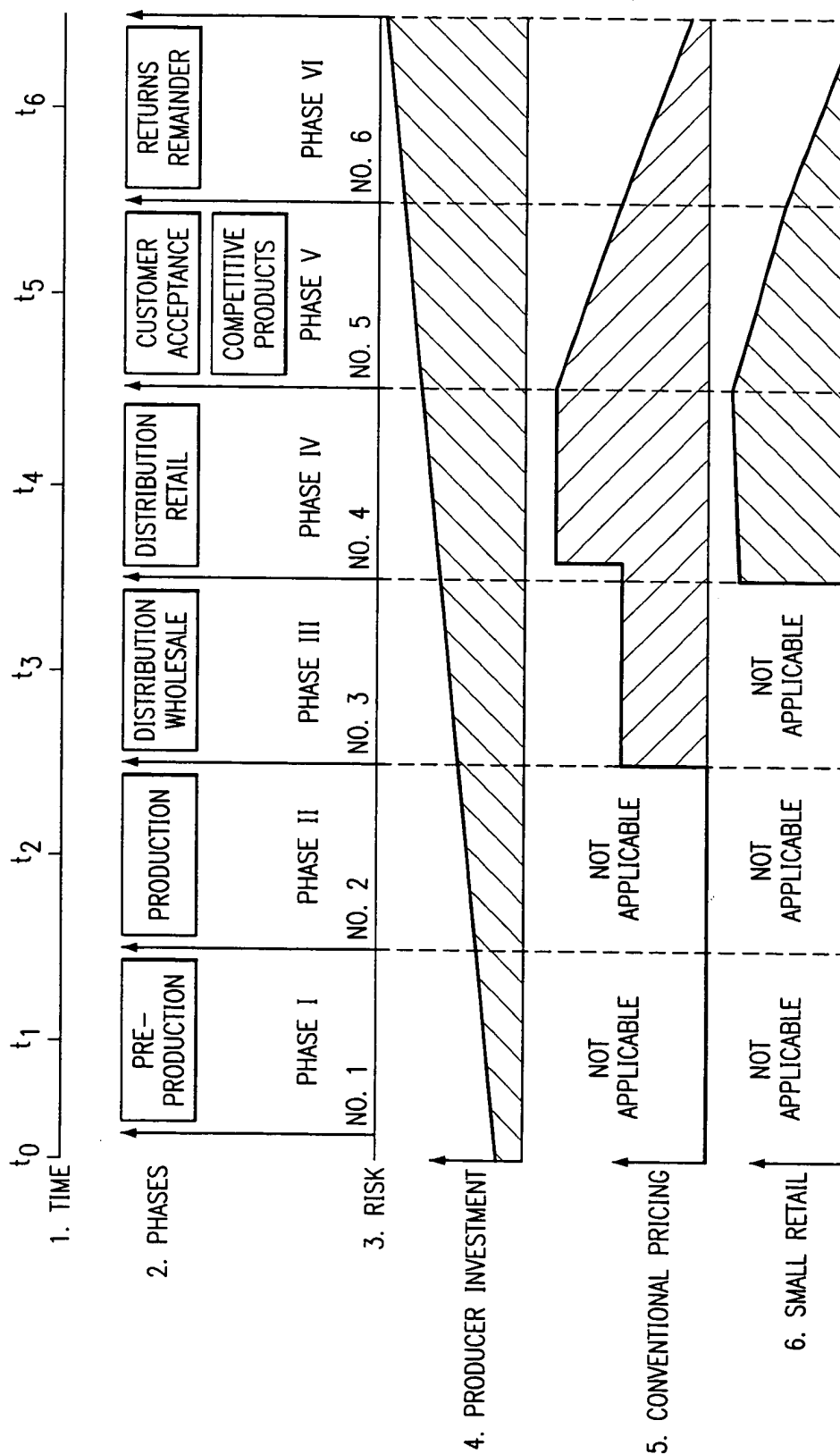


FIG. 3B
(PRIOR ART)

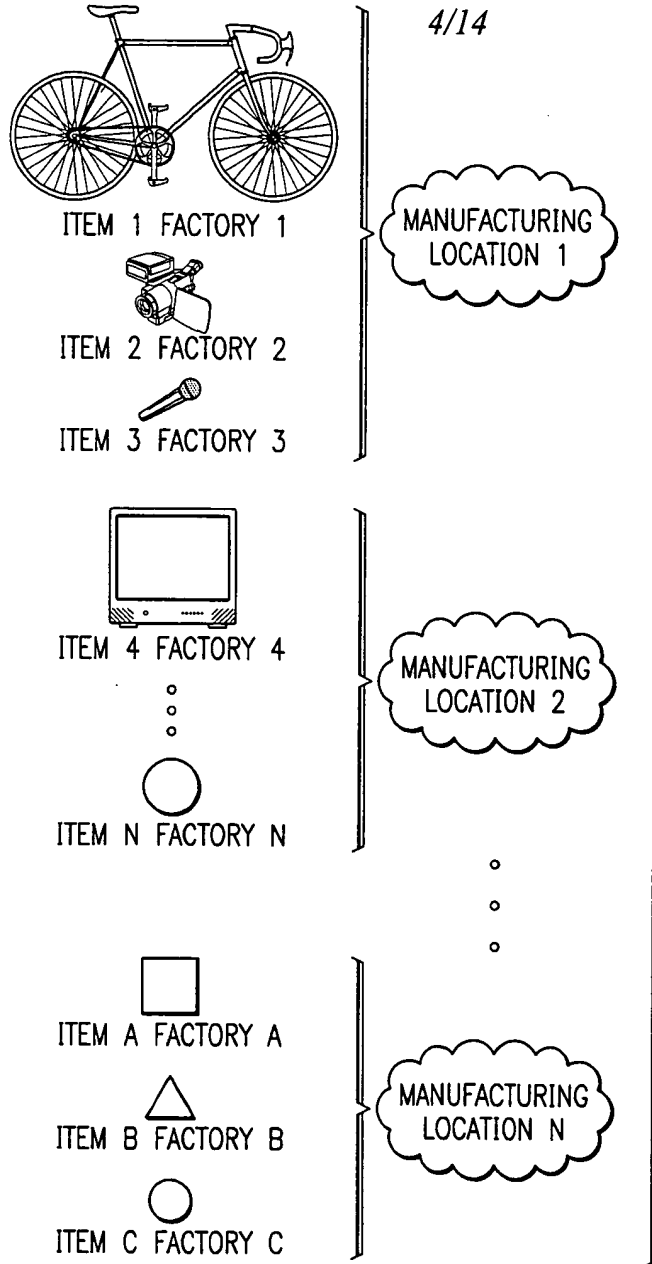
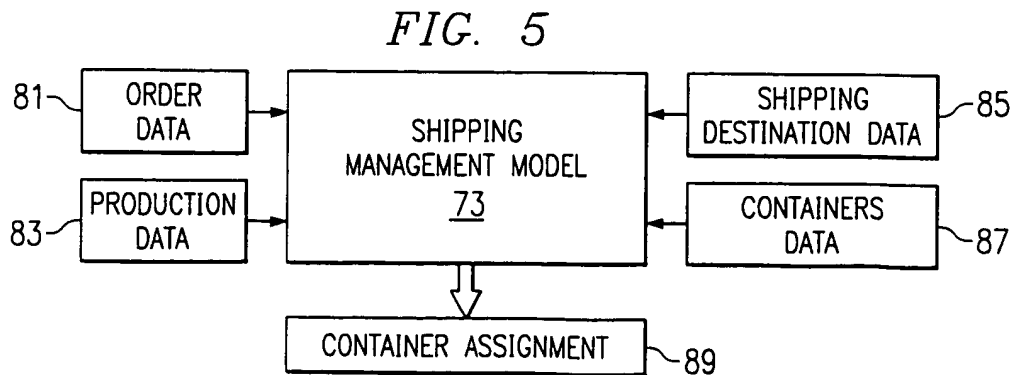


FIG. 4



5/14

FIG. 7

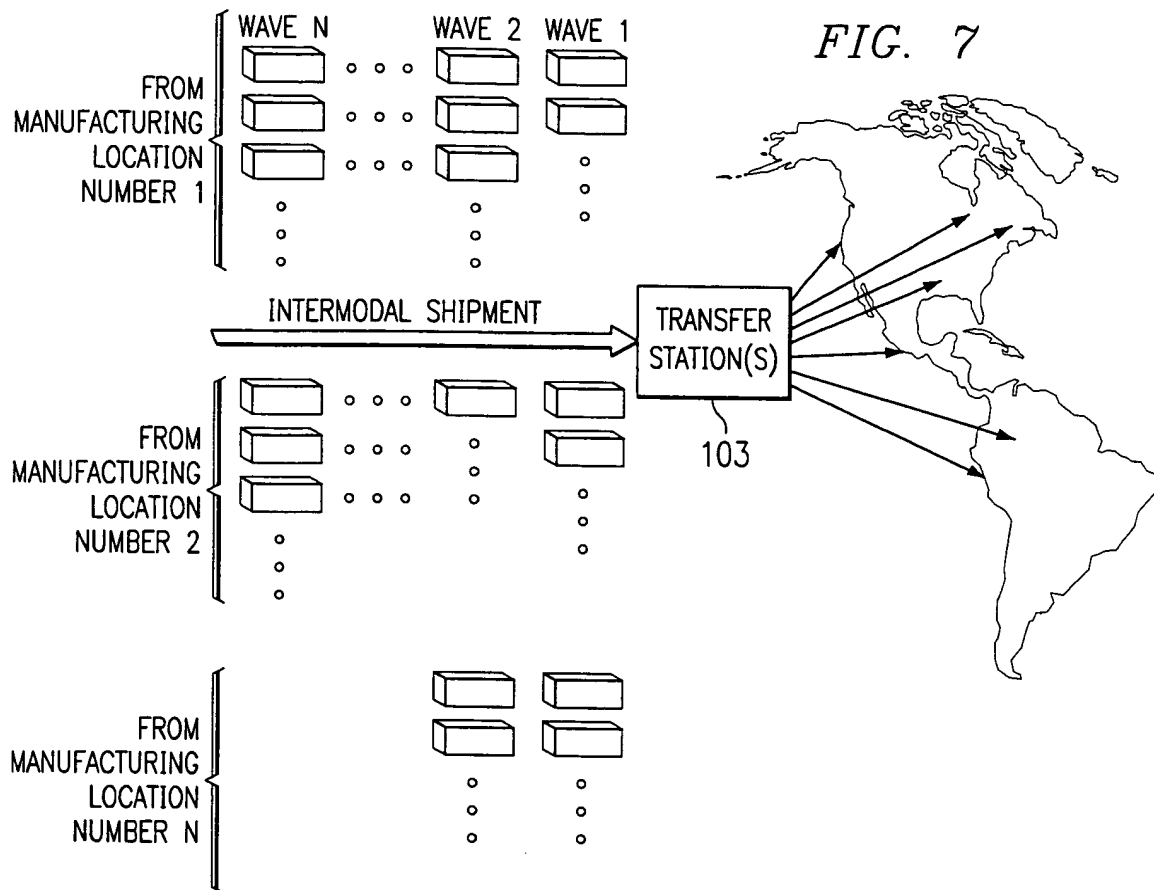


FIG. 8A

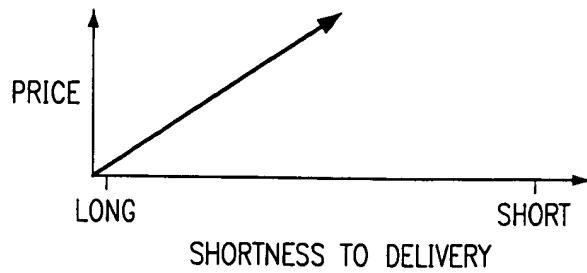
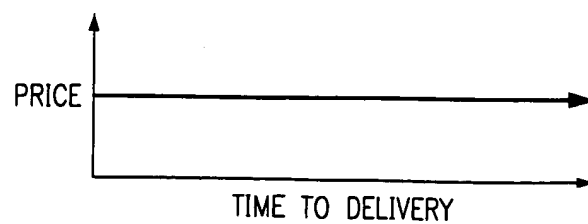


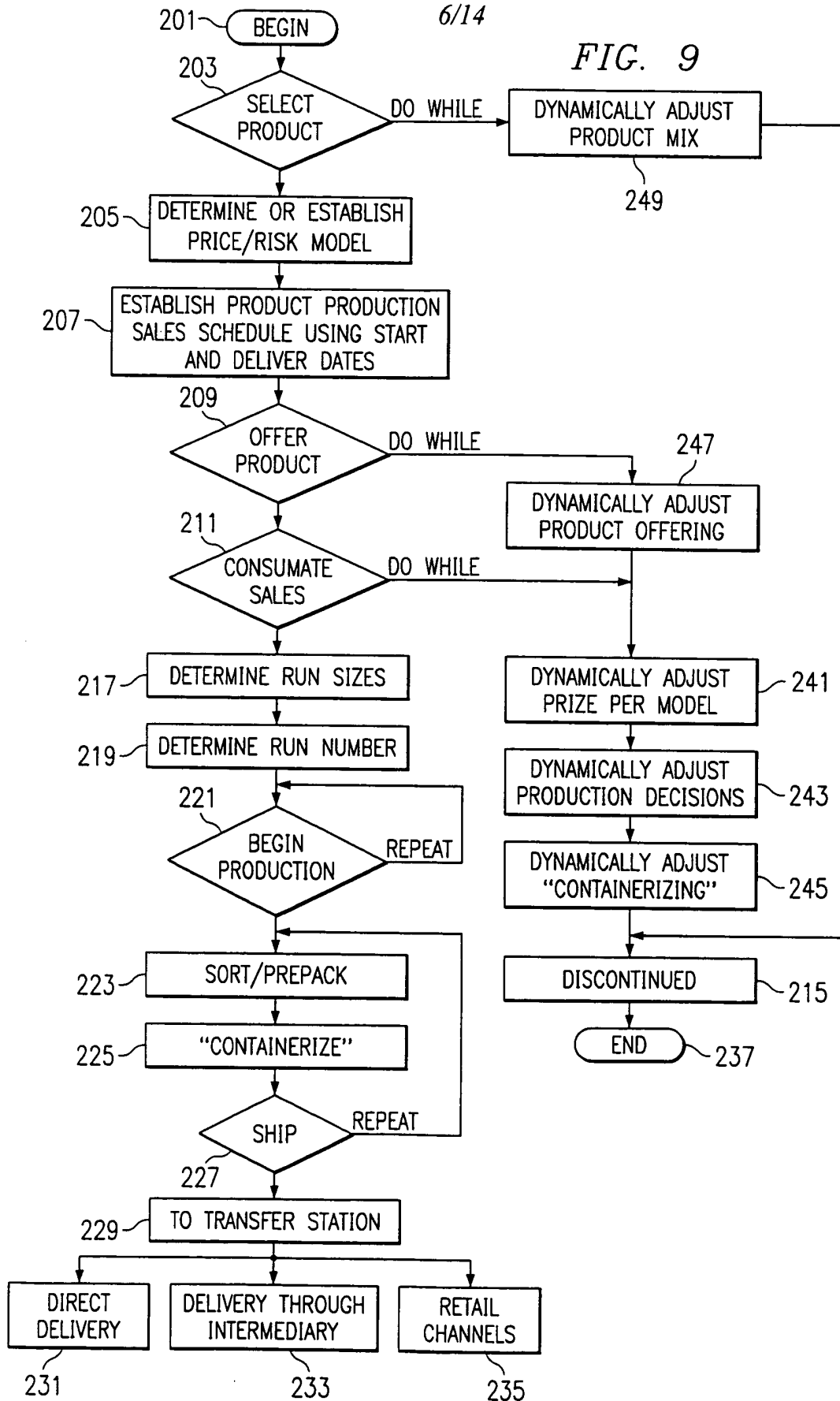
FIG. 8B





6/14

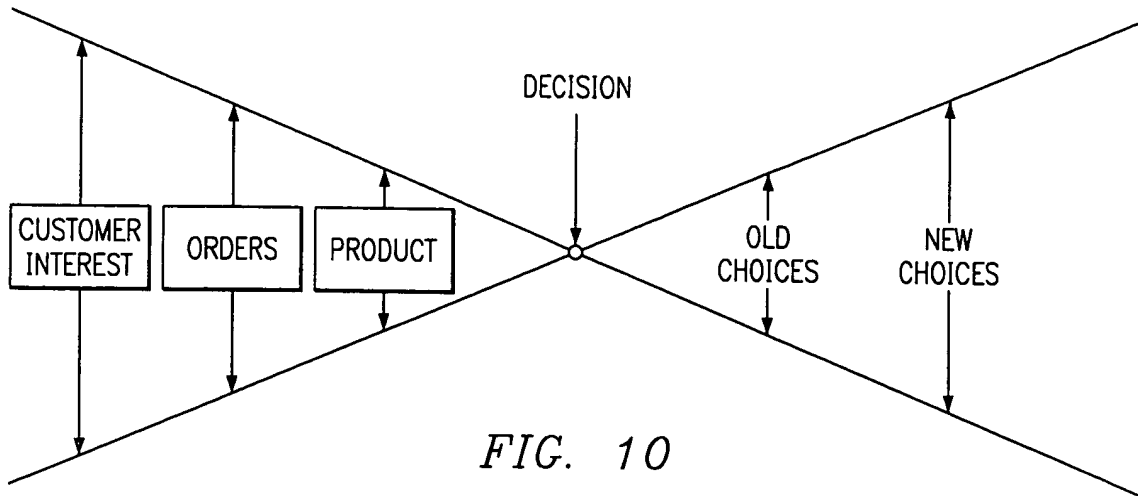
FIG. 9





0664MH-35583

7/14



301


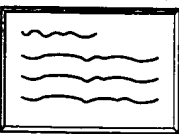
303 PHOTO	307 DAYS TO DELIVER	UNIT COST	309
 SPECIFICATION  305	N	110	NAME ~ 311
	:	120	SHIP ADDRESS ~ 313
	:	130	PHONE
	8	140	OPTIONS 315 <input type="checkbox"/> ~~~~~ <input type="checkbox"/> ~~~~~ <input type="checkbox"/> ~~~~~ <input type="checkbox"/> ~~~~~
	7	150	
	6	160	
	5	170	
	4	180	PAYMENT METHOD ~ 317 <input type="checkbox"/> ~~~~~ <input type="checkbox"/> ~~~~~
	3	190	
	2	:	
	1	N	

FIG. 11



307 DAYS TO DELIVER	321 COST OF MONEY	323 RISK OF OBsolescence	8/14 325 EXOGENOUS RISK	327 CURRENCY RISK	329 FACTORY COST
N	10.00	0.40	=	=	=
:	10.00	0.00	>	<	>
:	10.00	0.00	>	<	>
8	10.00	0.00	<	<	>
7	20.00	0.00	<	<	>
6	20.00	0.00	>	<	>
5	20.00	0.00	<	<	>
4	30.00	0.00	<	<	>
3	30.00	0.00	<	<	>
2	30.00	0.00	<	<	>
1	30.00	0.00	<	<	>
:	:	:	:	:	:
:	:	:	:	:	:
N	N	N	N	N	N

FIG. 12

309

$$\begin{aligned}
 \text{PRICE A (STYLE 1)} &= \text{MANUFACTURER COST} \\
 &+ \left(Y \cdot \frac{R}{365} \right) \\
 &+ P[\text{ITEM RISK}] \\
 &+ P \left[\frac{\$1000 - 0}{\text{ORDER RISK}} \right] \\
 R &= \text{REAL COST OF MONEY APR} \\
 Y &= \text{DAYS OF FINANCING}
 \end{aligned}$$

FIG. 13

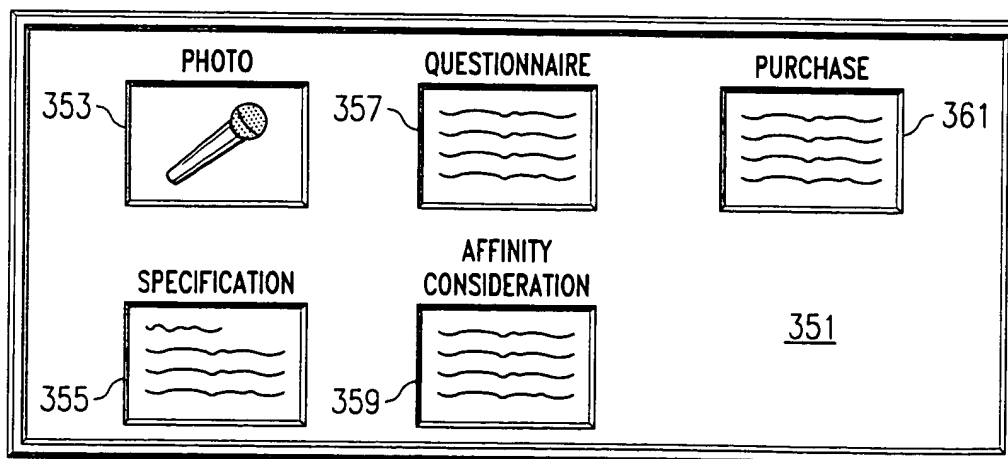


FIG. 14

9/14

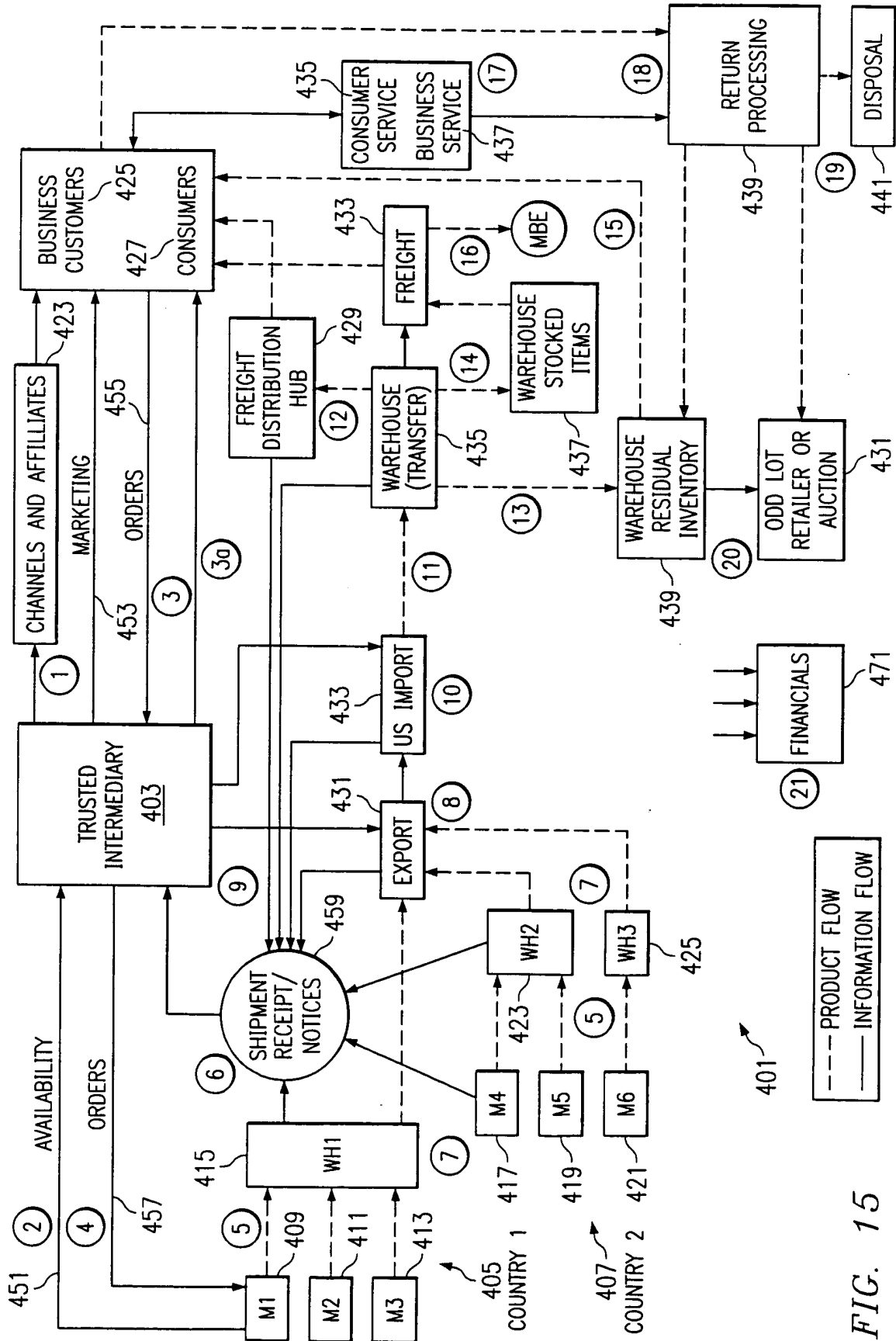


FIG. 15



FIG. 16A

10/14

501



WorldGoods.net
where you decide when to buy

How It Works:

Search

Product Departments:

WorldGoods puts me in control of what, when and how I buy—
They empower me to fight the system and stop overpaying!

John Q. Customer
Malden, MA

Name of Chair
This is one of our best sellers
more info on item

New Products

Pre-Production Seasonal Products

Factory Rate Our Products
Earn Frequent Buyer Points

In-Transit Email a Friend about Worldgoods

Local

FIG. 16B

WorldGoods.net
where you decide when to buy

How It Works:

Search

Product Departments:

Quality Chair
This is one of our best sellers
more info on item

Rate This Product now and earn points!

Not My Style Like It Love It

	# Available	Your Wait	Price
Pre-Production		(In Weeks)	
Factory		(In Weeks)	
In-Transit		(In Weeks)	
Local		(In Weeks)	



FIG. 17A

11/14

ASTONICA INFO GARDEN	Product Gallery	Outdoor Furniture	Garden & Lighting	Prem
	Favorites	Indoor Decor	Hearth & A&Q	Access

Advanced:

Search:

Browse:

Product Gallery

Log Out:

About Supply Chain Pricing:

Contact Customer Service:

Order Pad:

Your Account:

Dealer Forum:

Testimonials:

About Us:

Help:

FAQ's:

Welcome John Doe!

69 Records Page: 1 of 5

Search Results:

	Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
3/PCS SET CASTLE HARDWOOD PLANTER	\$61.99	-	-	Closed: 3/9/2000	4
	\$68.19	-	-	Closed: 6/24/2000	4
	\$76.37	28	3-7 days	9/23/2000	1





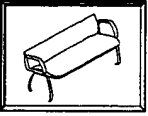



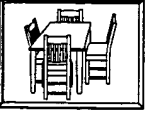



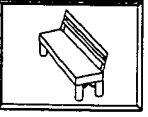



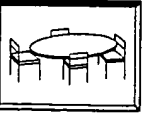



	Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
2 TIER ROUND PLANT STAND	\$16.29	-	-	Closed: 4/9/2000	4
	\$17.92	-	-	Closed: 6/22/2000	4
	\$20.07	3	3-7 days	9/21/2000	1

	Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
SLAT STYLE BENCH	\$74.38	-	-	Closed: 3/9/2000	4
	\$81.82	-	-	Closed: 6/13/2000	4
	\$91.64	2	2-7 days	9/12/2000	1

	Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
ORCHID ROUND TABLE	\$69.90	-	-	Closed: 3/9/2000	4
	\$76.80	-	-	Closed: 6/13/2000	4
	\$86.12	9	3-7 days	9/12/2000	1

12/14



		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
ORCHID ARMCHAIR 		\$11.50	-	-	Closed: 3/9/2000	4
		\$15.65	-	-	Closed: 6/13/2000	4
		\$51.13	9	3-7 days	9/12/2000	2
		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
ORCHID BENCH 		\$82.06	-	-	Closed: 3/9/2000	4
		\$90.27	-	-	Closed: 6/13/2000	4
		\$101.10	9	3-7 days	9/12/2000	1
		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
5/PCS ROSE ALUMINUM GARDEN SET 		\$202.99	-	-	Closed: 3/9/2000	4
		\$223.29	-	-	Closed: 6/13/2000	4
		\$250.08	2	3-7 days	9/12/2000	2
		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
ROSE VINE MATCHING BENCH 		\$63.89	-	-	Closed: 3/9/2000	4
		\$70.26	-	-	Closed: 6/3/2000	4
		\$78.71	3	3-7 days	9/2/2000	1
		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
5/PCS IMPERIAL CAST GARDEN SET 		\$221.99	-	-	Closed: 3/9/2000	4
		\$244.19	-	-	Closed: 6/13/2000	4
		\$273.49	-	-	Closed: 9/12/2000	4

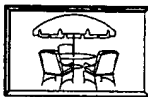











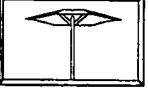



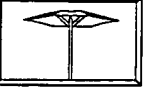



SOLD

FIG. 17B

FIG. 17C

13/14

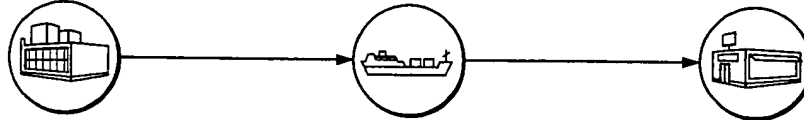


		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
5/PCS SELECT CAST GARDEN SET 		\$221.99	-	-	Closed: 3/9/2000	4
		\$244.19	-	-	Closed: 6/13/2000	4
		\$273.49	9	3-7 days	9/12/2000	1
		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
5/PCS ALUMINUM & WICKER PATIO SET 		\$221.72	10	3-7 days	6/30/2000	1
		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
WICKER & ALUMINUM BISTRO SET 		\$74.05	-	-	Closed: 3/9/2000	4
		\$81.46	-	-	Closed: 4/26/2000	4
		\$91.23	3	3-7 days	7/30/2000	1
		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
3/PCS ALUMINUM AND WICKER BISTRO SET 		\$119.87	-	-	Closed: 9/26/2000	4
						SOLD
		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
7-1/2', 6 RIB STANDARD UMBRELLA HUNTER GREEN 		\$27.76	-	-	Closed: 3/9/2000	4
		\$30.54	-	-	Closed: 6/13/2000	4
		\$34.20	-	-	Closed: 9/12/2000	4
7-1/2', 6 RIB STANDARD UMBRELLA BLUE 		\$27.76	-	-	Closed: 3/9/2000	4
		\$30.54	-	-	Closed: 6/13/2000	4
		\$34.20	-	-	Closed: 9/12/2000	4

14/14

HOW DOES THE IMPORT SYSTEM WORK NOW?

EXISTING SYSTEM

INTERNATIONAL
FACTORYFULL CONTAINERS
OF SINGLE ITEMSLARGE VOLUME
BUYERS

HOW WILL THE INVENTION CHANGE IT?

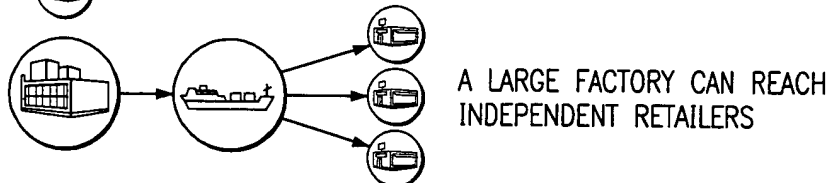
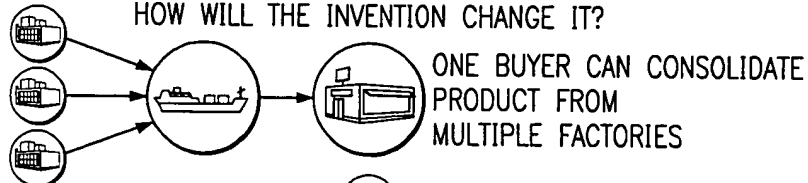
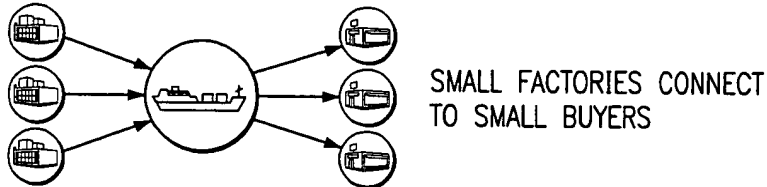
A LARGE FACTORY CAN REACH
INDEPENDENT RETAILERSSMALL FACTORIES CONNECT
TO SMALL BUYERS

FIG. 18A

THE INVENTION ELIMINATES MULTIPLE LAYERS IN THE INTERNATIONAL SUPPLY CHAIN

HOW DOES A FACTORY REACH THE MARKET TODAY?

FACTORY TO MARKET

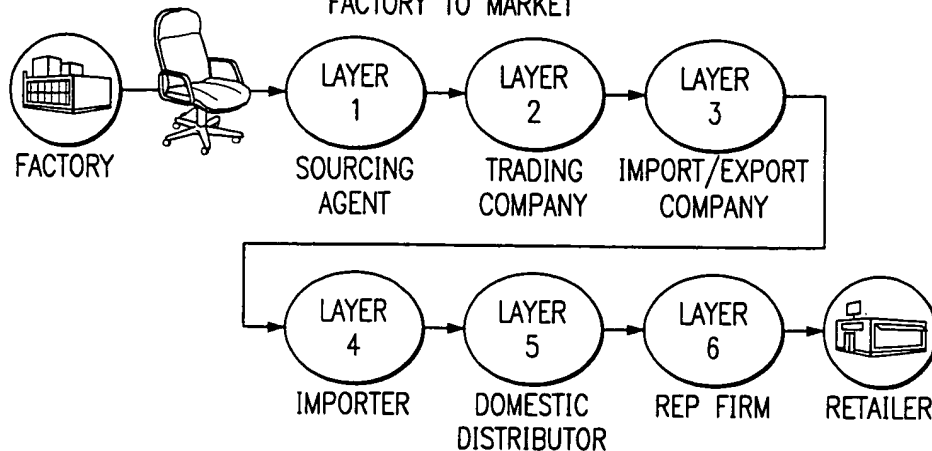
EACH PRODUCT CATEGORY CAN HAVE AS MANY AS
SIX LAYERS BETWEEN THE FACTORY AND RETAILER

FIG. 18B